

**WEST ZONE POWER DISTRIBUTION COMPANY LIMITED (WZPDCL)**

(An enterprise of Bangladesh Power Development Board)

Office of the Project Director

Smart Pre-Payment Metering Project (Phase 2) for WZPDCL Area, WZPDCL

35 Boyra Main Road, Khulna-9000. Mob: 01766-690830 Email: pd.sppmp2@wzpdcl.gov.bd

Memo No: 27.22.4785.700.50.008.26/605

Dated: 31/08/2026

Minutes of Pre-Bid Meeting

Subject: Pre-Bid Meeting for Invitation of Bids for Package No.: GD2 (FY:2026-27) "Design, Manufacture, Supply, Installation, Testing & Commissioning of 1,38,811 Nos. Smart Pre-Payment Meter with Related Equipment and Services on Turnkey Basis"

Date & Time: 25 August 2026 at 11:00 AM

Venue: Online [e-GP platform]

The online Pre-Bid Meeting for the aforementioned package was conducted through the e-GP system on 25 August 2026. In accordance with e-GP procurement guidelines, prospective tenderers submitted their queries and clarification requests electronically through the portal prior to/during the designated timeframe. The Procuring Entity (PE) has reviewed all received queries and hereby provides official responses and clarifications, which shall constitute an integral part of the Bidding Document.

Sl. No.	Requested amendment and clarification	Response from SPPMP(Phase-II)/WZPDC
01	The JV matrix requires the Lead Partner to possess at least one qualifying contract under ITT 13.1(b). We respectfully request that the specific experience under ITT 13.1(b) be permitted to be satisfied by summation of relevant JV-partner experience without requiring the Lead Partner alone to possess one contract covering the complete supply, installation, testing and commissioning scope. This would permit an experienced smart-meter manufacturer to lead the JV while a qualified implementation partner contributes installation/commissioning experience.	Tenderers are advised to follow the tender document.
02	Impact of Submission Extensions on Tender Security Validity: If WZPDCL extends the tender submission deadline, will bidders be required to amend and extend the validity period of the Tender Security accordingly? Because issuing and amending an international Bank Guarantee via SWIFT (from Bank of China through a local Bangladeshi bank) involves multi-stage bank processing and takes significant time, early clarification will help us manage logistical delays.	If WZPDCL extends the tender submission deadline, bidders shall be required to amend and extend the validity period of the Tender Security accordingly.
03	Tender Security Validity Period & e-GP System Acceptance: The Tender Data Sheet (TDS) specifies that the Tender Security must be valid until 04 March 2027 (178 days from the scheduled submission date of 27 September 2026). To safeguard against potential timeline extensions during evaluation, we intend to provide an additional quarter (~90 days) of validity buffer. However, local scheduled banks have indicated that the e-GP system may not accept or process validity dates that exceed the exact duration stipulated in the TDS. Kindly clarify whether the e-GP portal supports uploading a Tender Security with an extended validity date, or if we must strictly adhere to 04 March 2027.	As per e-GP system
04	IDIS Certification and Multi-Vendor Interoperability We understand that WZPDCL requires valid DLMS/COSEM and IDIS certificates for the proposed meters, with the objective of standardizing implementations among different manufacturers.	Tenderers are advised to follow the tender document.



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	improving interoperability, and avoiding future vendor locking. We fully support this objective. However, from a technical perspective, we would appreciate clarification as to whether possession of an IDIS Certificate at the time of tender submission is essential to resolving the actual interoperability/vendor-locking issues currently experienced by WZPDCL. IDIS is based on DLMS/COSEM and further standardizes areas such as Meter Modeling, OBIS Codes, COSEM Objects, Associations, and application profiles. For manufacturers already having mature DLMS/COSEM products and development capability, implementation of a defined IDIS/DLMS profile is principally a matter of developing and configuring the meter according to a common and clearly specified profile. The Unified Prepayment System API provided by WZPDCL already defines a substantial part of such standardization, including the Addressing System, Meter Modeling, and DCU-to-HES interfaces based on a DLMS Client/Server architecture. Furthermore, the Tender already requires actual interoperability demonstration during technical evaluation, including: • The proposed DCU communicating with WZPDCL's existing BPLC meters, • The proposed BPLC meters communicating with WZPDCL's existing BPLC DCUs, and • Successful interfacing with WZPDCL's existing system. Failure to achieve such interoperability will result in the Tenderer being considered technically non-responsive. Therefore, the actual interoperability demonstration itself provides a direct means of verifying whether the proposed solution can operate in WZPDCL's multi-vendor environment. At the same time, based on our review of the API documentation, the interoperability issue appears to involve not only the DLMS/COSEM data model or profile, but also areas such as: • Security key provisioning and key management, • BPLC network joining, pairing, and security; • BPLC interoperability between meters and DCUs; • Manufacturer-specific encryption/decryption APIs, and • Integration with the existing HES / Unified Prepayment System.	



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	If the current vendor-locking issue arises from any of the above areas rather than from the DLMS/COSEM data model itself, we would appreciate WZPDCL's clarification on how mandatory IDIS certification specifically addresses these interoperability issues. In this regard, we respectfully request WZPDCL to consider either of the following approaches: Option 1-IDIS Certification after Contract Award Allow Tenderers to propose meters developed in accordance with WZPDCL's required IDIS/DLMS/COSEM profile and demonstrate full interoperability during the technical evaluation, while the successful Tenderer shall obtain and submit the required IDIS Certificate within a specified period after Contract Award. Option 2 - Unified WZPDCL Profile + Interoperability Test Alternatively, waive the mandatory IDIS Certificate requirement and provide all Tenderers with a unified Meter Modeling, OBIS Code, COSEM Object, Association, Security, and DLMS/COSEM Profile specification, with actual WZPDCL interoperability testing serving as the principal verification of compliance. Either approach would maintain WZPDCL's interoperability requirements, as any product failing the actual interoperability demonstration would remain technically non-responsive, while allowing technically capable DLMS/COSEM manufacturers to participate on a fair and open basis.	
05	Completeness of the Unified Prepayment System API for Development We have also carefully reviewed the 119-page Unified Prepayment System API. While the document provides substantial information regarding the Unified System, HES, DCU, Meter Modeling, Addressing, and DLMS/COSEM interfaces, we believe that the currently provided documentation alone is not sufficient for a new manufacturer to independently complete and verify all interoperability development required by the Tender. We therefore kindly request clarification and/or provision of the following information. A. BPLC Interoperability Since the Tender requires bidirectional interoperability between new and existing BPLC meters/DCUs, please provide: • Manufacturer, model, communication module, and firmware version of the existing WZPDCL BPLC meters; • Manufacturer, model, and firmware version of the existing WZPDCL BPLC DCUs.	Tenderers are advised to follow the uploaded API document.



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	• Applicable BPLC protocol/profile and version; • Network joining, registration, and pairing procedures; • Addressing mechanism and required PHY/MAC parameters; • BPLC authentication/security mechanism; and • Network key provisioning and management procedures. The current API documentation describes the communication architecture involving PLC communication modules, DCUs, and meters, but we have not identified sufficient BPLC-specific information to independently implement cross-vendor interoperability with WZPDCL's existing equipment.	
	B. Existing Equipment / Pre-Integration Environment Since actual interoperability with WZPDCL's existing equipment is mandatory, please confirm whether WZPDCL can, prior to the formal Technical Demonstration: • Provide existing BPLC DCU(s) and meter(s) for development/testing; or • Provide access to a remote interoperability test environment; or • Allow the Tenderer's engineers to conduct pre-integration and debugging at a WZPDCL-designated facility. If available, please advise the application procedure, location, technical contact person, and available testing period.	PE will provide facilities for tenderers to conduct pre-integration and debugging at PE's premises prior to the formal Technical Demonstration, should they choose to do so.
	C. HES Test Environment Please confirm whether WZPDCL can provide the necessary HES test/sandbox environment, including, where applicable: • Test server IP/domain and port; • VPN/private network requirements, • APN/SIM requirements, • Test account and authentication information; • Device registration procedures, and • HES-side logs/debugging support.	Will be provided for pre-integration and/or the formal Technical Demonstration at PE's premises.
06	DLMS Security and Key Provisioning The API documentation defines multiple Associations and refers to ILS Authentication, Security Setup, Unicast/Broadcast Keys, and Frame Counters. However, the actual project-specific key provisioning procedure is not sufficiently clear for implementation and interoperability testing. We therefore kindly request clarification on:	Tenderers are advised to follow the tender document, and all required information will be provided during the pre-integration and formal Technical Demonstration.

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	• Provision of test Authentication Keys, Encryption Keys, Unicast Keys, and Broadcast Keys; • Responsibility for generation and injection/provisioning of each key; • Factory Key to Project Key migration procedure; • Key update/change procedure; • Configuration rules relating System Title to security credentials; • Frame Counter initialization and synchronization; and • Availability of dedicated test keys before the formal Technical Demonstration. We consider this point particularly important because standardization of the DLMS/COSEM data model alone does not necessarily eliminate vendor locking if security credentials and key provisioning mechanisms cannot be managed across different manufacturers.	
07	Manufacturer Encryption/Decryption API The Unified Prepayment System API specifies that manufacturer-specific encryption/decryption APIs will be called by the Unified System and defines Java interfaces for functions such as Credit Token, Key Change Token, Clear Balance, Clear Event, and Tariff operations. Please therefore clarify: • Whether the manufacturer shall provide a JAR file, source code, API service, or another deliverable; • Where the manufacturer API will be deployed; • Which party is responsible for integrating it into the WZPDCL Unified System; • Whether a UAT/test server will be provided; • Who will provide test parameters such as SGC, Key Version, Key No., and Sequence No.; • Whether any reference implementation/sample API is available; and • Whether API-level integration testing can be conducted before the formal Technical Demonstration.	Tenderers are advised to follow the tender document.
08	Missing Development Documents We note that the provided Unified Prepayment System API expressly states:	Tenderers are advised to follow the uploaded API document.



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	Accordingly, it appears that the 119-page API document is not the complete development package. Please therefore provide the latest applicable versions of: • WSDL, • XSD/XML Schema; • Java Interface Package; • Sample Project / Reference Implementation; • Complete Request/Response examples, • Error Code definitions; • Test Cases and Expected Results; • Interface Version / Revision History; • API Change Log; and • Interoperability Acceptance Criteria. If these documents are already included elsewhere in the Tender Documents, kindly advise the relevant Appendix/file and how they may be obtained.	
09	Final Meter Modeling / DLMS/IDIS Profile To ensure that all manufacturers implement exactly the same profile, please also confirm the final project-specific: • Meter Modeling version; • Mandatory OBIS List; • Mandatory/Optional COSEM Objects; • Class IDs, Attributes, and Methods, • Client SAP / Server SAP; • Association requirements; • Event / Alarm List; • Load Profile / Billing Profile; • Push Setup; • Security Requirements, and • Applicable IDIS Package / Profile / Version corresponding to the IDIS certification requirement. A common and clearly defined profile would allow all manufacturers to develop against the same technical baseline and avoid new manufacturer-specific implementations.	OBIS list, event/alarm list, billing profile/ load profile etc. will be provided during design approval.
10	Pre-Integration before Formal Technical Demonstration The Tender indicates that preliminary responsive Tenderers will receive at least seven (7) days' notice before the formal Technical Demonstration. However, the required demonstration involves several interconnected layers: • BPLC Meter Existing DCU • Existing BPLC Meter New DCU • DCU HES • Meter HES	PE will provide facilities for tenderers to conduct pre-integration and debugging at PE's premises prior to the formal Technical Demonstration, should they choose to do so.

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	- Unified System Manufacturer API - DLMS Security / Key Management For a new manufacturer integrating with WZPDCL's existing system for the first time, if the formal Technical Demonstration is also the first opportunity to access the actual system, existing equipment, test credentials, and security parameters, seven days may not provide sufficient time for integration and debugging. We therefore kindly request WZPDCL to confirm whether potential Tenderers may arrange a Pre-Integration / Interoperability Testing Session before the formal Technical Demonstration. Such pre-integration testing need not constitute part of the formal technical evaluation. Its purpose would only be to verify communication interfaces. BPLC connectivity, device registration, HES connectivity, DLMS security, key provisioning, and Unified System API integration, so that all Tenderers can prepare for the formal demonstration under the same technical conditions.	
11	ITT 13.1(b) – Specific Experience The present requirement requires the Tenderer to demonstrate satisfactory completion of supply, installation, testing and commissioning of at least 50,000 Smart Prepaid/Smart Meters, or similar contract(s) of at least USD 3 million, under a maximum of two contracts. In international AMI projects, meter manufacture/supply and field installation/commissioning are often performed by different specialist entities. We respectfully request amendment to allow the requirement to be satisfied collectively by JV partners, whereby the meter manufacturer/JV partner may demonstrate the required manufacture/supply experience and another JV/local implementation partner may demonstrate relevant installation, testing, commissioning and system-integration experience. The JV shall remain jointly and severally responsible for the complete turnkey scope.	Tenderers are advised to follow the tender document.
12	ITT 17.2 read with ITT 13.1(b) – JV Qualification Matrix The JV matrix requires the Lead Partner to possess at least one qualifying contract under ITT 13.1(b). We respectfully request that the specific experience under ITT 13.1(b) be permitted to be satisfied by summation of relevant JV-partner experience without requiring the Lead Partner alone to possess one contract covering the complete supply, installation, testing and commissioning scope. This would permit an experienced smart-meter manufacturer to lead the JV while a qualified implementation partner contributes installation/commissioning experience.	Tenderers are advised to follow the tender document.
13	TDS ITT 23.2(r) – DLMS/COSEM and IDIS Certification The Tender requires both an updated DLMS/COSEM certificate and an updated IDIS certificate. We respectfully request that a valid DLMS/COSEM Product Certificate issued by the DLMS User Association, together with successful interoperability demonstration with WZPDCL's existing HES/MDM/DCU environment, be accepted where a separate IDIS certificate for the offered model is not available. We request that IDIS be treated as preferred/where applicable rather than an independent cause for technical rejection.	Tenderers are advised to follow the tender document.
14	TDS ITT 23.2(r) Item 11 – BPLC Communication Test/Certification Kindly confirm whether BPLC/G3-PLC test reports issued by an	Tenderers are advised to follow the tender document.



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	ISO/IEC 17025 laboratory accredited by CNAS, together with applicable G3-PLC Alliance certification and successful interoperability with WZPDCL's existing BPLC meters/DCUs, will satisfy this requirement. Please also specify the exact BPLC technology/profile/protocol version presently used in WZPDCL's existing BPLC meters and DCUs.	
15	TDS ITT 23.2(r) Item 14 – Demonstration & Interfacing Kindly provide the complete interface/API documentation, make/model and communication-profile details of WZPDCL's existing BPLC meters/DCUs, DLMS object list, sample messages/test vectors, and a test/sandbox environment sufficiently before the official demonstration. We further request a reasonable integration-preparation period after complete interface information is made available. Changes to the API, HES/MDM version or evaluation environment after Tender submission should be formally notified and should not prejudice a Tenderer that complied with the published interface baseline.	Tenderers are advised to follow the tender document.
16	ITT 15.1 vs. Section 7.45.5 – O&M Coordinator Experience There appears to be an inconsistency between the TDS personnel requirement and the detailed three-year O&M requirement concerning the minimum experience of the O&M Coordinator. Kindly confirm the governing qualification and amend the inconsistent provision so that one clear requirement applies for evaluation.	A corrigendum/amendment shall be published through e-GP platform.
17	ITT 18.1 – Subcontracting The TDS states that 0% of Goods may be subcontracted and indicates that subcontracting shall not be allowed. Kindly clarify whether this prohibition applies only to manufacture/supply of major Goods or also to field installation and other Services. We request that qualified local installation/service subcontractors be permitted for installation, field works, network deployment and O&M support, with the Tenderer/JV retaining full contractual responsibility.	Tenderers are advised to follow the tender document.
18	Section 7.45.5 / 7.45.6 – Source Code & Project Handover The Tender requires system source code to become Employer property and requires source-code submission at commencement and handover. Kindly confirm that this applies to project-specific application software, customization, middleware and interfaces developed for WZPDCL. We request that pre-existing/background intellectual property, proprietary meter/DCU firmware, standard OEM software, encryption/security libraries and third-party licensed software remain the property of their respective owners, while WZPDCL receives the perpetual/use rights, APIs, documentation and access necessary for operation and maintenance.	Tenderers are advised to follow the tender document.
19	ITT 23.2(e) – TIN / Tax Return / BIN Kindly confirm the documentary requirement for an international Tenderer or foreign JV Partner having no permanent establishment in Bangladesh at Tender submission. Please confirm whether equivalent tax-registration/tax-compliance documents from the country of incorporation will be accepted for the foreign entity, with Bangladesh TIN/BIN requirements applying to the local entity or being completed by the successful foreign entity where legally required after award.	Tenderers are advised to follow the tender document. For your information it is specified in ITT [5.5].
20	Section 7.45.9.17 – POS-SMS Communication Format The Tender states that XML request and response formats are defined in attached XML schema files, but the referenced XML schema files are not included in the package available to us. Kindly provide: (i)	Tenderers are advised to follow the tender document.

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	XML message-format definition for POS-SMS communication; (ii) XML format for Accounting Server-SMS communication; (iii) XML format for online meter communication; and, if available, sample request/response messages.	
21	Section 7.45.4 – VS-CCC Hardware & Software Please confirm whether the VS-CCC software is to be newly developed by the Contractor or whether WZPDCL's existing Unified Vending Software will be used. If new development is required, kindly provide the functional specification, interface language/protocol, business process, printing/report formats and acceptance criteria to be followed.	Tenderers are advised to follow the tender document.
22	Section 7.45.8.16 – Encrypted Data Generation SDK/API Kindly provide/confirm: (i) complete JAVA class/method signatures of the SDK; (ii) return-value/data format; (iii) relationship between meter_encode/meter_decode and the JAVA interface com.hx.ami.spi in the Unified Prepayment System API document; (iv) whether these are one interface set or separate interfaces; (v) responsibility for generation, custody and lifecycle management of security keys (including SGC and related keys); and (vi) sample test vectors or a sandbox for validation.	Tenderers are advised to follow the tender document.
23	TDS Page 5 – HES/MDM Interfacing The offered meters/DCUs are required to integrate with WZPDCL's existing HES/MDM. Kindly confirm that the Contractor is not required to supply a new HES/MDM or replace other existing central systems, and that the Contractor's obligation is limited to the specified meter/DCU supply, necessary project-specific software/components, and successful interfacing/integration with the existing systems.	Tenderers are advised to follow the tender document.
24	Section 6 – Schedule of Requirements / BOQ The BOQ does not separately identify application servers, database servers, SMS servers or similar central servers. Kindly confirm whether such servers are outside the Contractor's supply scope under GD2. If any server/storage/central IT hardware is required, please provide the exact quantity, minimum sizing/specification, redundancy/HA requirement, operating system/database requirement and acceptance criteria for pricing.	Tenderers are advised to follow the tender document.
25	Section 6 – 4G Communication Module The BOQ requires a 4G communication module that will support all other available bands in Bangladesh. Kindly specify the exact LTE band numbers/frequency bands required, together with any mandatory 2G/3G fallback technology and operator/network compatibility requirements.	Tenderers are advised to follow the tender document.
26	Section 7.0 Technical Specification – Tamper Detection The specification requires immediate relay disconnection for magnetic effect, neutral disturbance, terminal-cover opening and other tamper detection. Kindly confirm whether meter-cover opening and communication-module-cover opening are also to be treated as tamper/fraud events requiring relay disconnection and subsequent reconnection through HES/token, and please clarify the required behavior for battery-removal events.	Meter-cover opening, communication-module cover opening and battery removal shall also be considered as tamper/fraud events.
27	Sample Meter Demonstration Checklist – 7.16.9.3 Tariff Security & Verification The checklist states that the meter shall write the active tariff code to the token on each insertion. Kindly provide an implementation example/test vector showing the expected data field, token behavior, validation sequence and pass/fail criterion for this demonstration	Tenderers are advised to follow the tender document.



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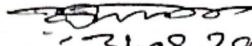
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	item.	
28	Sample Meter Demonstration Checklist – Tariff Steps The demonstration checklist appears to include 0-50 kWh in both the Lifeline tariff and Step 1. Kindly confirm the applicable priority/eligibility rule and the tariff rate to be applied when both ranges overlap. Please provide an example calculation.	As per latest retail tariff rate of Bangladesh energy regulatory commission(BERC).
29	Sample Meter Demonstration Checklist – Item 888 Kindly define the item described as “888 Recharging Return Code”, including the possible return-code values, their meanings and the expected display/verification method during demonstration.	Tenderers are advised to follow the tender document.
30	Sample Meter Demonstration Checklist – Item 986 Kindly confirm the required calculation method for “986 Remaining Energy (estimated value)”. Please confirm whether calculation based on current monetary balance divided by the currently applicable tariff rate is acceptable, or provide the required algorithm/formula and test example.	Tenderers are advised to follow the tender document.

These queries and their corresponding responses are published to ensure equal access to information for all prospective tenderers. If any of the responses necessitate a change or modification to the tender document, a formal **Corrigendum** will be issued and uploaded via the e-GP portal. Tenderers must prepare and submit their bids in alignment with such modifications.


31.08.2026

Project Director
Smart Pre-Payment Metering Project
(Phase 2) for WZPDCL area
WZPDCL, Khulna

Copy (Not in seniority):

1. Managing Director, WZPDCL, Khulna.
2. Executive Director (P&D/Operation/Finance), WZPDCL, Khulna.
3. Chief Engineer (P&D/ O&M/ ESCS) WZPDCL, Khulna.
4. XEN/SDE/ Manager (Accounts), SPPMP-II, WZPDCL, Khulna.
5. Office copy.