Independent Performance Evaluation (IPE) Report
on
Khulna Water Supply and Sewerage Authority (KWASA)
For 2022-23

# **Table of contents**

	Executive Summary	1
1.	Introduction	1
2.	Role and Functions	2
3.	Core Business	2
4.	Evaluation Parameters	3
5.	IPE Process	10
6.	Performance Evaluation Results	11
7.	Interpretation of Results	14
8.	Findings from Audit Report 2022-23	15
9.	Recommendation for Performance Based Incentives	15
10.	Recommendations for Improvements	16
11.	Conclusion	16
Anne	exure	
Anne	exure – 1: Financial Information	17
Anne	exure – 2: Non-Financial Information	20

### **Executive Summary**

The Finance Division of the Ministry of Finance is implementing the "Strengthening Public Financial Management Program to Enable Service Delivery (SPFMS)." One of the key components of this program is the "Strengthening of State-owned Enterprises' Governance" scheme, which aims to strengthen the governance of State-owned Enterprises (SOEs) and Autonomous Bodies (ABs). To achieve this, the Finance Division has developed and approved an Independent Performance Evaluation Guideline (IPEG) for SOEs and ABs to evaluate their performance independently. Based on selection parameters of IPEG, Monitoring Cell, Finance Division has selected 10 (ten) more SOEs and ABs in addition to previously selected 10 (ten) SOEs/ABs in total 20 (twenty) SOEs/ABs to conduct Independent Performance Evaluation for the fiscal year 2022-23.

Khulna Water Supply and Sewerage Authority (KWASA) is among the 20 selected State-Owned Enterprises (SOEs) and Autonomous Bodies (ABs) for the Independent Performance Evaluation (IPE) for FY 2022-23. Based on the evaluation results, KWASA achieved a weighted average score of 2.10 out of 4.00, earning a grade of "Good" for the fiscal year.

#### 1. Introduction:

Khulna, the third-largest city in the country, is a major industrial and port hub. Since 1984, the responsibility for water supply management, including development, operation, maintenance, and revenue collection, was assigned to Khulna City Corporation. However, due to increasing industrialization, trade, and rapid urbanization, the city's population has grown steadily. As a result, the City Corporation struggled to meet the water demand of the expanding population. To fulfill the long-term water needs of Khulna's residents, the government established the Khulna Water Supply and Sewerage Authority (KWASA) on March 2, 2008, under the provisions of Section 3 of the Water Supply and Sewerage Authority Act, 1996 (Act No. 6 of 1996). The prime objective of KWASA is to provide safe drinking water and an environmentally friendly sewerage system to the citizens of Khulna City. Currently, KWASA's water supply coverage consists of 64% from surface water sources and 36% from groundwater sources. Oversight responsibility for KWASA lies with the Local Government Division under the Ministry of Local Government, Rural Development, and Cooperatives. The key operational activities of the entity are outlined below:

### **Key Operational Activities of KWASA:**

SI#	Particulars	Unit	FY 2020-21	FY 2021-22	FY 2022-23
01.	Total Customers	Nos.	37,967	38,743	40,176
02.	Water Production	Million Liter	38,742	39,904	39,905
03.	Installation of pipe line	Km.	11.76	10.86	15.76
04.	Installation of Sewerage Line	Km.	-	-	30
05.	System loss	%	16.50	16.00	15.50

Source: KWASA

In FY 2022-23, KWASA's total customers increased by 3.70% to 40,176, following a 2.04% rise in FY 2021-22. Water production saw marginal growth, increasing by 3.00% in FY 2021-22 and remaining almost unchanged in FY 2022-23. Pipeline installation decreased by 7.65% in FY 2021-22 but rebounded significantly with a 45.14% increase in FY 2022-23, reaching 15.76 km. Sewerage line installation was introduced for the first time in FY 2022-23, with 30 km completed. System loss improved steadily, reducing from 16.50% in FY 2020-21 to 16.00% in FY 2021-22 and further to 15.50% in FY 2022-23, reflecting enhanced efficiency.

#### 2. Role and Functions:

Khulna WASA mainly performs the following functions:

- i. Producing safe drinking water for residential, office, industrial, and commercial customers.
- ii. Developing, operating, and maintaining climate resilient infrastructure necessary for water treatment, storage and supply.
- iii. Formulating and implementing realistic long-term plans for climate resilient and environment friendly water supply and sewerage system development.
- iv. Enhancing institutional capacity to deliver high-quality customer service.
- v. Digitalizing the revenue collection process.
- vi. Installing digital water meter reading system for customers.

### 3. Core Business:

- i. Transitioning from groundwater extraction to surface water sources.
- ii. Designing, constructing, and operating water supply and sewerage facilities in an environmentally sustainable manner.
- iii. Minimizing Non Revenue Water (system loss) by implementing modern technologies and effective measures.

### **4. Evaluation Parameters**

# Criteria: Business and Governance Indices: A. Business Strategy and Social Responsibility

Table 1(a): Standard of Indices A

FY 2022-23

					* Stand	ard		
Serial No.	Indicators & Sub-indicators	Types of Measurement	Weight for Sub-indicators	Grade: Excellent Score: 4	Grade: Very Good Score: 3	Grade: Good Score: 2	Grade: Fair Score: 1	Grade: Under- performing Score: 0
1	Entity Strategy							
	1a. Entity Strategic Plan	QL	4	91-100%	81-90%	71-80%	41-70%	Below 41%
2	Growth Trajectory							
	2a. Net Income Growth	QN	4	10.00% or more	8.00% to 9.99	6.00% to7.99%	4.00% to5.99%	Below4.00%
	2b. Service Revenue Growth	QN	4	15.00% or more	13.00% to 14.99%	11.00% to 12.99%	9.00% to 10.99%	Below 9.00%
	2c. Other Growth	QL	3	91-100%	81-90%	71-80%	41-70%	Below 41%
3	Effective Implementation of Public Policy •Implement activities to achieve policy goal	QL	3	91-100%	81-90%	71-80%	41-70%	Below 41%
4	Efficiency of Project Implementation/ Project Goal Achievement: • Percentage of estimated target achieved	QN	4	91-100%	81-90%	71-80%	41-70%	Below 41%
5	Social Contribution  • Environmental Contribution  • CSR/WPPF  • Training/Volunteering	QL	3	91-100%	81-90%	71-80%	41-70%	Below 41%

# Table 1(b): Achievement of Indices A

		ıτ	rs	a	Achieveme	ent	Basis of
Serial No.	Indicators & Sub-Indicators	ε σ –		Actual Performance	Grade	Score	Performance Measuring
1	Entity Strategy						
	Entity Strategic Plan	QL	4	88.00%	Very Good	3	Note 1
2	Growth Trajectory						
	2a. Net Income Growth	QN	4	Negative Growth	Under Performing	0	AFS
	2b. Service Revenue Growth	QN	4	17.68%	Excellent	4	AFS
	2c. Other Growth	QL	3	92.00%	Excellent	4	Note 2
3	Effective Implementation of Public Policy	QL	3	91.00%	Excellent	4	Note 3
4	Efficiency of Project Implementation/ Project Goal Achievement:	QN	4	92.00%	Excellent	4	Note 4
5	Social Contribution	QL	3	91.00%	Excellent	4	Note 5
	Sı	ub-Total	25				

Note 1: Khulna WASA has formulated several plans aligned with the Sustainable Development Goals (SDGs), particularly SDG 6 (Clean Water and Sanitation), and the national development priorities outlined in the National Strategic Plan, Government Policy Directives outlined in the National Budget of Bangladesh. By implementing the "Khulna Water Supply Project" and the "Khulna Sewerage System Development Project," KWASA aims to ensure universal access to safe and affordable drinking water, while establishing an environmentally friendly sewerage infrastructure. These initiatives are designed to enhance public health, support urban sustainability, and contribute to inclusive urban development in Khulna City Corporation area.

**Note 2:** During FY 2022-23, KWASA implemented several initiatives to enhance and upgrade the water supply and sewerage system in Khulna City Corporation area, including:

- i. Constructing a 30 km sewerage line.
- ii. Installing flow meters to replace traditional water pipe meters, enabling accurate billing based on water consumption.
- iii. Installing 935 inspection pits.
- iv. Establishing a sewerage pumping station.

**Note 3:** Khulna WASA has implemented public policy by aligning its operations with national development strategies and global commitments, particularly SDG 6 (Clean Water and Sanitation). The authority focuses on ensuring access to safe and reliable water supply and sustainable sewerage services for urban residents. It has taken strategic steps such as shifting from groundwater to surface water sources, expanding water and sewerage networks, and introducing digital customer billing & water meter reading system, and automated revenue collection systems to enhance transparency and efficiency.

**Note 4:** KWASA achieved 100% financial progress against its targets during FY 2022-23. However, the entity did not provide data on the physical progress of its projects. Based on financial target achievement, KWASA's performance score for FY 2022-23 has been determined.

**Note 5:** KWASA has undertaken the following social and environmental initiatives:

- i. Obtaining annual environmental clearance certificates for all projects from the Department of Environment to ensure compliance with environmental standards and the Environmental Management Plan (EMP), with a focus on climate change adaptation and mitigation.
- ii. Maintaining Provident and Gratuity Funds for its employees.
- iii. Implementing an environmentally friendly, pollution-free sewerage system in Khulna City Corporation area.

Table 2(a): Standard of Indices B

FY 2022-23

					* Sta	ndard		
Serial No.	Indicators & Sub- indicators	Types of Measurement	Weight for Sub-indicators	Grade: Excellent Score: 4	Grade: Very Good Score: 3	Grade: Good Score: 2	Grade: Fair Score: 1	Grade: Under- performing Score: 0
1	Service Delivery							
	Service Benefit & Accessibility	QL	5	91-100%	81-90%	71-80%	41-70%	Below 41%
2	Labor Productivity							
	Added Value per Employee (million Tk.)	QN	4	Tk0.90 mil or more	Tk0.80 to 0.89 mil	Tk.0.70 to 0.79 mil	Tk0.60 to 0.69 mil	Below Tk. 0.60 mil
3	Capital Productivity							
	3a. Added Value per Tk. Value of Assets	QN	4	Tk. 0.04 or more	Tk. 0.03 to 0.039	Tk. 0.02 to 0.029	Tk. 0.01 to 0.019	Below Tk. 0.01
	3b. Added Value Per Tk. Value of PPE	QN	4	Tk. 0.04 or more	Tk. 0.03 to 0.039	Tk. 0.02 to 0.029	Tk. 0.01to 0.19	Below Tk. 0.01
4	Production							
	4a. Inventory Turn Over	QN	4	70.00 or more	60.00 to 69.99	50.00 to 59.99	40.00 to 49.99	Below 40.00
	4b. Asset Turnover (Times)	QN	4	0.07 or more	0.05 to 0.06	0.03 to 0.04	0.01 to 0.02	Below 0.01
	Sub	-total	25					

Table 2(b): Achievement of Indices B

		ıt	ے	a	Achieve	ment	Basis of
Serial No.	Indicators & Sub-Indicators	Types of Measurement	Weight for sub- indicators	Actual Performance	Grade	Score	Performance Measuring
1	Service Delivery						
	Service Benefit & Accessibility	QL	5	91.00%	Excellent	4	Note 6
2	Labor Productivity						
	2a. Added Value per Employee (million Tk.)	QN	4	TK 0.88 mil	Very Good	3	AFS
3	Capital Productivity						
	3a. Added Value per Tk. Value of Assets	QN	4	Tk. 0.01	Fair	1	AFS
	3b. Added Value Per Tk. Value of PPE	QN	4	Tk.0.011	Fair	1	AFS
4	Production						
	4a. Inventory Turn over	QN	4	67.54	Very Good	3	AFS
	4b. Asset Turnover (Times)	QN	4	0.01	Fair	1	AFS
	S	ub-total	25		_		

Note-6. KWASA has implemented the following initiatives to enhance services for stakeholders:

- i. Established a One-Stop Service Center for water connection application, water supply issues and bill correction.
- ii. Launched the Khulna WASA Call Center, 01999-445566
- iii. Enabled online permission for the installation of deep tube wells and submersible pumps.
- iv. Introduced a smart meter reading system for accurate readings.
- v. Implemented a web-based computerized billing system for water bill collection.
- vi. Facilitated bill payment through platforms such as G-Pay, DBBL, Rocket, and Bkash.

### Indices: C. Financial

Table 3(a): Standard of Indices C

FY 2022-23

		* Standard						
					* Sta	andard		T
Serial No.	Indicators & Sub-indicators	Types of Measurement	Weight for Sub-indicators	Grade: Excellent Score: 4	Grade: Very Good Score: 3	Grade: Good Score: 2	Grade: Fair Score: 1	Grade: Under- performing Score: 0
	i. Financial Perfo	ormanc	е					
1	Operating profit	QN	3	Tk. 40.00 mil or more	Tk. 30.00 to Tk.39.99 mil	Tk. 20.00 to Tk. 29.99 mil	Tk. 10.00 to Tk. 19.99 mil	Below Tk. 10.00 mil
2	Profit before Tax	QN	3	Tk30.00 mil or more	Tk.25.00 to Tk.29.99 mil	Tk. 20.00 to Tk. 24.99 mil	Tk.15.00 to Tk19.99 mil	Below Tk. 15.00 mil
3	Return on Assets (%)	QN	3	5.00 % or more	4.50% to 4.99 %	4.00 % to4.49%	3.50% to3.99%	Below 3.50%
4	Return on Service Revenue (%)	QN	3	15.00% or more	13.00% to 14.99%	11.00% to 12.99%	9.00% to 10.99%	Below 9.00%
5	Return on Equity (%)	QN	2	10.00% or more	8.00% to 9.99%	6.00 % to 7.99%	4.00 % to 5.99%	Below 4.00%
6	Net Worth Growth (%)	QN	2	18.00 or more	16.00%to 17.99%	14.00% to 15.99%	12.00% to 13.99%	Below12.00 %
7	Capital Budget Utilization (%)	QN	2	91-100%	81-90%	71-80%	41-70%	Below 41%
	ii. Financial Risk							
1	Debt Equity Ratio (Times)	QN	3	0.70or less	0.71 to 1.00	1.01 to 1.30	1.31 to 1.60	More than 1.60
2	Debt to Assets (Times)	QN	3	0.40or less	0.41 to 0.60	0.61 to 0.80	0.81 to 1.00	More than 1.00
3	Current Ratio (Times)	QN	3	2.00 or more	1.75to 1.99	1.50to 1.74	1.25to 1.49	Below 1.25
4.	Accounts Receivable Period (Days)	QN	3	120 days or less	121 days to 140 days	141 days to 160 days	161 days to 180 days	More than 180 days
	iii. Transactions with Govt.							
1	Taxes Paid	QN						
2	Fees & Charges Paid	QN						
3	Debt Service Liabilities Paid	QN						

Table 3(b): Achievement of Indices C

		nt	S	e,	Achievem	ent	Basis of
Serial No.	Indicators & Sub-Indicators	Types of Measurement	Weight for sub-indicators	Actual Performance	Grade	Score	Performance measuring
	i. Financial Performance						
1	Operating profit	QN	3	Tk. (844.59) mil	Under Performing	0	AFS
2	Profit before Tax	QN	3	(Tk.3,273.04) mil	Under Performing	0	AFS
3	Return on Assets (%)	QN	3	(14.17%)	Under Performing	0	AFS
4	Return on Sales (%)	QN	3	(932.16%)	Under Performing	0	AFS
5	Return on Equity (%)	QN	2	Negative	Under Performing	0	AFS
6	Net Worth Growth (%)	QN	2	(797.52%)	Under Performing	0	AFS
7	Capital Budget Utilization (%)	QN	2	66.79%	Fair	1	Annexure-1 SL 27 &28
	ii. Financial Risk						
1	Debt Equity Ratio (Times)	QN	3	Negative	Under Performing	0	AFS
2	Debt to Assets (Times)	QN	3	1.12	Under Performing	0	AFS
3	Debt Coverage Ratio (Times)						
4	Current Ratio (Times)	QN	3	0.11	Under Performing	0	AFS
5	Accounts Receivable Period (Days)	QN	3	225.21	Under Performing	0	AFS
	iii) Transactions with Governme	ent		1		1	ı
1	Taxes Paid	QN					
2	Fees & Charges Paid	QN					
3	Debt Service Liabilities Paid	QN					
	Su	b-total	30				

	e 4(a): Standard of Indices D	* Standard						FY 2022-23
Serial No.	Indicators & Sub-indicators	Types of Measurement	Weight for Sub-indicators	Grade: Excellent Score: 4	Grade: Very Good Score: 3	Grade: Good Score: 2	Grade: Fair Score: 1	Grade: Under- performing Score: 0
1	Commitment to Corporate Governance:	QL	4	91-100%	81-90%	71-80%	41-70%	Below 41%
2	Board Practices:  Composition of Board of Directors and number of meetings held  TOR of board  Number of independent Board Directors  Name & Number of board committees and number of meetings held  Number of board decisions that have been implemented	QL	4	91-100%	81-90%	71-80%	41-70%	Below 41%
3	Transparency and Disclosure:  • Board of directors and Senior managers name and biographies  • Audited financial statement  • Citizen charter  • APA  • Code of conduct	QL	4	91-100%	81-90%	71-80%	41-70%	Below 41%
4	Control Environment and Process:  • Entity's internal control systems for different departments  • Internal audit procedure and reporting authority  • Entity's computer-based management information system (database)  • Any authority of the board to mitigate the entity's emergency situation  • Measures taken for safe working environment in the entity's premises	QL	4	91-100%	81-90%	71-80%	41-70%	Below 41%
5	Performance against the key Indicators of APA¹:  • Total Performance score achieved on APA	QN	4	100%	90%	80%	70%	60%

<sup>1</sup>Standard of APA Indicator is set on the basis of Annual Performance Agreement (APA) Guideline.

Table 4(b): Achievement of Indices D

			1		Achieven	nent	Basis of
Serial No.	Indicators & Sub-Indicators	Types of Measurement	Weight for sub- indicators	Actual Performance	Grade	Score	Performance Measuring
1	Commitment to Corporate Governance	QL	4	91%	Excellent	4	Note 7
2	Board Practices	QL	4	93%	Excellent	4	Note 8
3	Transparency and Disclosure	QL	4	92%	Excellent	4	Note 9
4	Control Environment and Process.	QL	4	82%	Very Good	3	Note 10
5	Performance against the key Indicators of APA	QN	4	95 (Pro.)	Very Good	3	Score of APA for FY 2022-23
	Sub-total						
	Grand Total (A+B	3+C+D):	100				

<sup>\*</sup> Standard for Financial and Non-Financial indicators are set on the basis of IPE process.

**Note 7:** KWASA was established under the Water Supply and Sewerage Authority Act of 1996. It adheres to corporate governance principles through its Code of Conduct, Employee Service Rules and Regulations, Key Board Policies, and Citizen Charter. Additionally, KWASA has appointed a Corporate Secretary for its Board.

**Note 8:** The Board of Directors of KWASA consists of 13 (thirteen) members nominated by the Government of Bangladesh (GOB). The Board includes, the Managing Director as an ex-officio member, 2 (two) members representing two Ministries, 10 (ten) members nominated from various organizations. The Chairman is appointed by the GOB, while the Vice Chairman is elected by the Board from among its members. KWASA currently does not have any Board committees. During FY 2022-23, the Board convened 5 (five) meetings, resulting in the implementation of 10 (ten) key decisions.

**Note- 9:** The names and biographies of KWASA's Board of Directors and senior managers, along with its Audited Financial Statements, Citizen Charter, Annual Performance Agreement (APA), relevant Acts, Rules, Regulations, and Code of Conduct, are available on the KWASA website.

**Note-10**: KWASA has implemented the following measures to enhance environmental controls and operational processes:

- i. Established an internal control system through supervision and monitoring across departments/sections.
- ii. Introduced digital inventory software to manage and minimize excess stock.
- iii. Implemented ERP software in Billing, Accounts, Finance, Payroll, and Call Center operations to ensure transparency and accountability.
- iv. Adopted Electronic Government Procurement (EGP) for purchasing.
- v. Installed firefighting equipment in office buildings to ensure fire safety.
- vi. Set up CCTV cameras for comprehensive monitoring and security of office premises.
- vii. Ensures compliance with required safety rules and regulations.

### **5. IPE Process**

- Performances of non-financial indicators of Khulna Water Supply and Sewerage Authority (KWASA)has been evaluated using information and documents of the inception report provided by KWASA.
- ii. Actual performance of non-financial indicators is determined through the collective decision of ERT members.
- iii. According to IPEG, actual financial performances of KWASA are to be evaluated on the basis of national best practices/standard. However, due to non-availability of such standard and comparable entities in the country, KWASA's financial performance was assessed based on its performance over the last five years on respective financial indicators.
- iv. Performances of all financial indicators are evaluated based on audited financial statements.
- v. Measurement tools used for financial indicators are suggested by IPEG.
- vi. Grades and scores are assigned according to the IPEG.

# **6. Performance Evaluation Results**

# Khulna Water Supply and Sewerage Authority (RWASA) Fiscal Year: 2022-23

Serial No	Name of Indices, Indicators and Sub- indicators	Weight for Indices	Weight for Sub indicators	Score Obtained	Weighted Score
а	b	С	d	е	f
Α	Business Strategy and Social	25			
	Responsibility:				
1	<ul><li>Entity Strategy:</li><li>Entity Strategic Plan</li></ul>		4	3	0.12
2	Growth Trajectory: 2a. Net Income Growth		4	0	0.00
	2b. Service Revenue Growth		4	4	0.16
	2c. Other Growth		3	4	0.12
3	<ul><li>Effective Implementation of Public Policy:</li><li>Implement activities to achieve policy goal</li></ul>		3	4	0.12
4	Efficiency of Project Implementation/ Project Goal Achievement: • Percentage of estimated target achieved		4	4	0.16
5	Social Contribution:		3	4	0.12
		Sub Total	25		0.80
В	Operational Efficiency:	25			
1	Service Delivery: • Service benefits and Accessibility		5	4	0.20
2	Labor Productivity: 2a. Added Value Per Employee		4	3	0.12
	2b. Employees cost on Value addition (%)				
3	Capital Productivity:  3a. Added Value Per TK Value of Assets		4	1	0.04
	3b. Added Value Per TK Value of PPE		4	1	0.04
4	Production:				
	4a. Input use Efficiency				
	4b. Inventory Turnover		4	3	0.12
	4c. Asset Turnover		4	1	0.04
	4d. Capacity Utilization				
		Sub Total	25		0.56

Serial No	Name of Indices, Indicators and Sub-indicators	Weight for Indices	Weight for Sub indicators	Score Obtained	Weighted Score
С	Financial:	30			
	i. Financial Performance:				
1	Operating profit		3	0	0.00
2	Profit before tax		3	0	0.00
3	Return on assets		3	0	0.00
4	Return on Service Revenue		3	0	0.00
5	Return on equity		2	0	0.00
6	Net worth growth		2	0	0.00
7	Capital budget utilization		2	1	0.02
	ii. Financial Risk:				
1	Debt equity ratio		3	0	0.00
2	Debt to assets		3	0	0.00
3	Debt coverage ratio				
4	Current ratio		3	0	0.00
5	Accounts receivable period		3	0	0.00
6	Accounts payable period				
	iii. Transactions with Government:				
1	Taxes paid				
2	Fees & charges paid				
3	Debt Service Liabilities Paid				
		Sub Total	30		0.02

Serial No	Name of Indices, Indicators and Sub- indicators	Weight for Indices	Weight for Sub indicators	Score Obtained	Weighted Score
D	Corporate Governance Practices:	20			
1	Commitment to Corporate Governance:		4	4	0.16
2	Board Practices:		4	4	0.16
3	Transparency and Disclosure:  • Board of directors and Senior managers name and biographies  • Audited financial statement  • Citizen charter  • APA  • Code of conduct		4	4	0.16
4	Control Environment and Process:  • Entity's internal control systems for different departments  • Internal audit procedure and reporting authority  • Entity's computer-based management information system (database)  • Any authority of the board to mitigate the entity's emergency situation  • Measures taken for safe working environment in the entity's premises		4	3	0.12
5	Performance against the key Indicators of APA:  • Total Performance score achieved on APA		4	3	0.12
	Sub Total				0.72
	Grand Total (A+B+C+D)	100	100		2.10

### 7. Interpretation of Results

As per Independent Performance Evaluation (IPE) Khulna Water Supply and Sewerage Authority Scored 2.10 out of 4.00 in the year 2022-23.

## 7. (A) The performance of KWASA is graded "Excellent" in the following areas:

- Service Delivery
- Board Practices
- Other Growth
- Transparency and Disclosure
- Corporate Governance
- Service Revenue Growth
- Social Contribution
- Efficiency of Project Implementation
- Effective Implementation of Public Policy

The performance of KRWASA is graded "Very Good" in the following areas:

- Control Environment and Process
- Annual Performance Agreement (APA)
- Inventory Turnover
- Labour Productivity
- Entity Strategic Plan

The performance of KWASA is graded "Fair" in the following areas:

- Capital Productivity
- Assets Turnover
- Capital Budget Utilization

The performance of KWASA is graded "Under Performing" in the following areas:

- Return on Equity
- Return on Assets
- Debt to Assets
- Net Income Growth
- Return on Service Revenue
- Net Worth Growth
- Current Ratio
- Debt to Equity
- Accounts Receivable Period

### 7. (B) Other important aspects of Performance during FY 2022-23:

- KWASA has incurred operating loss of Tk.844.59 million which includesTK.138.60 million Government grant against street Hydrant & HTW.
- The entity incurred net loss (after tax) of Tk.3,273.04 million.
- KWASA Current Ratio (Times) 0.11 which indicates entity is not in a position to meet it current liabilities in due period.
- Entity's Debt Equity Ratio (Times) is shows negative that indicates high leverage which poses a fiscal risk to GOB.

## 8. Findings from the Audit Report 2022-2023

Finding from the KWASA Audit Report 2022-23 are given below:

- i. In audit repot 2022-23 the entity did not provide aging of accounts receivable Tk124.61 million.
- ii. Entity's yearly financial expenses on long term loan stand Tk 2,459.98 million which occupied 67.29% of total expenditure. Authority did not provide interest calculation statement in their audit report.
- iii. During FY 2022-23 the authority incurred net loss of Tk 3,273.04 million but no explanation provided in the report in this regard.

### 9. Recommendation for Performance Based Incentives

Khulna Water Supply and Sewerage Authority has obtained a weighted score 2.10 out of a scale 4.00 and is graded "Good". Therefore, IPEC recommended non-financial incentive for the employees of KWASA. Also, a certificate from Finance Division may be awarded to KWASA for being graded "Good" in IPE for the FY 2022-23.

## 10. Recommendations for Improvements:

To enhance the performance and efficiency of KWASA, the following recommendations are proposed based on findings from the IPE:

- 1. **Increase Surface Water Treatment Plants:** KWASA should prioritize plans to construct additional surface water treatment plants instead of relying on deep tube wells for water sourcing.
- 2. **Develop a Centralized Sewerage Treatment System:** A long-term plan should be initiated to establish a centralized sewerage treatment plant to improve the sewerage system within the Khulna City Corporation area.
- 3. **Reduce Water Supply System Loss:** KWASA should adopt practical and effective measures to minimize water supply system losses, aiming to bring them within an acceptable range.
- 4. **Expand Pipeline and Network Coverage:** The organization should plan to install additional pipelines to expand its water supply network. This will increase service coverage, attract more customers, and boost revenue generation.
- 5. **Implement ERP Software for Operational Efficiency:** KWASA should expedite the completion and implementation of Enterprise Resource Planning (ERP) software to streamline operational activities and improve efficiency.
- 6. **Enhance Financial Reporting and Compliance:** KWASA's financial statements should be prepared in compliance with applicable International Accounting Standards (IAS) and International Financial Reporting Standards (IFRS) to improve financial discipline, transparency, and reporting quality.

### 11. Conclusion

Based on Audited Financial Statements, data and documents of Khulna Water Supply and Sewerage Authority (KWASA), Independent Performance Evaluation (IPE) report has been prepared for FY 2022-23. In the report it is found that KWASA's financial performance is deteriorating as because the entity is incurring loss every year. So, to improve the overall performance and financial position of KWASA's water supply network should be extended and sewerage system development project is to be completed within timeline that will helps KWASA to increase its revenue income and earned profit. Besides the entry should comply the relevant IAS/IFRS in preparing their accounts for fair presentation of AFS.

# Khulna Water Supply and Sewerage Authority (KWASA) Annexure-1 **Financial & Other Information**

Amount in BDT

		Amount in BDT		
Serial No	Statement of Financial Position (Balance Sheet)	Evaluate Fiscal Year	Previous Fiscal Year	
		2022-23	2021-22	
1	Current Assets:			
	i. Inventories			
	Material	16,972,968	18,357,748	
	Accessories/ Supplies			
	Others (including spare parts)			
	ii. Receivable:			
	• Trade	124,612,178	107,157,766	
	• Others			
	iii. Cash and Cash Equivalent including FDR	778,945,972	669,856,532	
	iv. Others Current Assets	28,376,208	21,521,808	
2	Total Current Assets (i+ii+iii+iv)	948,907,326	816,893,854	
3	Total Non-Current Assets			
	Property, Plant & Equipment (PPE)	22,153,660,209	23,092,863,164	
	Capital Work in Progress			
	Other Non- Current Assets			
4	Total Assets (2+3)	23,102,567,535	23,909,757,018	
5	Current Liabilities:			
	i. Payables:			
	• Trade			
	• Others	8,662,345	3,661,220	
	ii. Other Current Liabilities	8,743,840,546	5,027,681,733	
6	Total Current Liabilities (i+ii)	8,752,502,891	5,031,342,953	
7	Non-Current Liabilities:	1= 212 = 21 222		
	i. Long Term Loans/Debts ii. Deferred Liabilities	17,212,701,890	18,468,012,295	
	iii. Other Non-Current Liabilities			
8	Total Non-Current Liabilities (i+ii+iii)	17,212,701,890	18,468,012,295	
9	Total Liabilities (6+8)	25,965,204,781	23,499,355,248	
10	Equity:			
	i. Share Capital			
	ii.Capital Fund	6,771,356,841	6,771,356,841	
	iii. Donation from GOB			
	iv. Funds & Other Reserves			
	v. Revaluation Reserve			
	vi. Retained Earnings/(Loss)	(9,633,994,087)	(6,360,955,071)	
11	Total Equity (i+ii+iii+iv+v)	(2,862,637,246)	410,401,770	
12	Total Equity and Liabilities (9+11)	23,102,567,535	23,909,757,018	
			_5,565,757,616	

# Annexure 1

Serial No	Statement of Profit or Loss and Other Comprehensive Income (Income Statement)	2022-23		2021-22	
	micomo (micomo otatomoni)	Amount	Percentage	Amount	Percentage
13	Net Sales Revenue	212,526,209	60.53%	138,383,516	46.38%
	Add, GOB grant against Street Hydrant & HTW	138,599,000	39.47%	160,000,000	53.62%
	Total Sales Revenue	351,125,209	100.00%	298,383,516	100.00%
14	Less: Cost of Services	1,193,130,674	339.80%	1,202,720,117	403.08%
15	Gross Profit/(Loss) (13-14)	(842,005,465)	(239.80%)	(904,336,601)	(303.08%)
16	Less: Operating Expenses:				
	i. Administrative Expenses	2,583,987	0.74%	2,246,937	0.75%
	ii. Marketing Expenses				
17	Total Operating Expenses (i+ii)	2,583,987	0.74%	2,246,937	0.75%
18	Operating Profit/(Loss) (15-17)	(844,589,452)	(240.54%)	(906,583,538)	(303.83%)
19	Add: Non-Operating Income	31,526,123		19,709,943	
20	Less: WPPF Contribution				
21	Less: Financial Expenses	2,459,975,687		1,962,224,680	
22	Net Profit/(Loss) before Tax (18+19 – 20-21)	(3,273,039,016)		(2,849,098,275)	
23	Less: Provision for Tax				
	i. Current tax				
	ii. Deferred tax				
24	Net Profit/(Loss) After Tax (22-23)	(3,273,039,016)		(2,849,098,275)	

# Annexure 1

Serial No	Other Information	Evaluate Fiscal Year	Previous Fiscal Year
		2022-23	2021-22
25	Credit Sales	201,849,922	131,946,078
26	Credit Purchases		
27	Capital Budget Allocation	5,670,000	4,500,000
28	Actual Capital Expenditure	3,787,000	5,622,000
29	Dividend Payable		
30	Dividend Paid		
31	Taxes Payable		
32	Taxes Paid		
33	Debt Service Liabilities (DSL) Payable		
34	Debt Service Liabilities (DSL) Paid		
35	Fees, Fine and Charges Payable		
36	Fees, Fine and Charges Paid		
37	New Government Investment:		
	• Equity		
	Debts/Loan		
38	Total Government Fund Transferred to SOE/AB under the following heads:		
	Operating Grant	138,599,000	160,000,000
	Subsidies		
	Other Transfer (Specify)		
39	Operating Cash Surplus/(Deficit)	(2,347,879,646)	(1,883,960,094)
40	Added Value	242,740,574	210,574,675
41	Employee's cost includes wages, salaries, bonus, provident fund contribution and other allowances		
42	Capacity Utilization (%)		
43	Input use Efficiency (%)		
44	Number of Employees (Nos)	275	275
45	Performance score achieved on APA	95.00 (pro.)	95.92%

Α	Enterprise Information and Legal Framework		
2	Sector	Water and Sanitation	
3	Name of Entity	Khulna Water Supply & Sewerage Authority	
4	Number of Subsidiaries	N/A	
5	Number of Branches	N/A	
6	Website	www.kwasa.gov.bd	
7	Email Address	mdkwasa@yahoo.com,kwasa020308@gmail.co	
8	Year of Incorporation	2008	
9	Governing Law	Water Supply and Sewerage Authority Act,1996	
10	Other relevant Governing Laws & Regulations	Khulna Water Supply 7 Sewerage Authority Job Probidhanmala, 2014.	
11	Incorporation Structure	Autonomous Body	
12	Listed in the Stock Exchange	N/A	
В	Ownership and Shareholder Protection		
14	Administrative Ministry	Local Government Division, Ministry of Local Government, Rural Development and Cooperatives	
15	Structure of Organization	Organogram Attached	
С	Strategy and Governance Information		
17	Board of Directors (Number disaggregated by gender and profile)	Total Number 13,out of which 01 (one) Female.(As on FY 2023-2024)	
18	Qualification of Board Members	Water Supply and Sewerage Authority Act,1996(Article:6(1))	
19	Number of Independent Director	N/A	
20	Chairman to be Independent of CEO	Yes	
21	Board Committees		
22	Number of Board Meetings held	5	
23	Board Sitting Fees	Water Supply and Sewerage Authority Act,1996(Article:13)	
24	Executive Management	Managing Director	
25	Selection process of Board Members	Water Supply and Sewerage Authority Act,1996(Article:6(3)(4))	
26	Strategic Plan/Public Policy Goal (copy required)	N/A	
27	Innovative work (Description)	Smart Meter Reading Apps.systems have been introduced replacing the manual method.	
28	Project Completion Rate: Actual Achievement / Target	ADP Progress 2022-2023 100%	
D	Ownership Structure		

30	Govt. Shareholding	N/A	
31	Private Shareholding	N/A	
32	Others	N/A	
E	Fiscal and Financial Discipline		
34	Who are the Primary Lenders to the Enterprise	GOB,ADB,JICA	
F	Controls, Transparency and Disclosure		
36	Latest Audited Financial Statement	30.06.2023	
37	Audited by	A.Matin & Co.	
38	Risk Assessment Report	N/A	
39	Internal Control	Internal Audit Cell	
40	Timely public disclosure of financial statements	Yes Financial year wise	
41	Measures for safe working Environment/Process (Description)	N/A	
G	Human Resources		
43	Number of employees	275 as on30.06.2023	
44	Number of New Job Creation (Regular, Internship, etc.)	N/A	
Н	Employee and Social Welfare		
46	CSR, WPPF, Provident Fund, Gratuity Fund etc.	N/A	

Note: Above mentioned non-financial information to be provided for IPE.