

The Placement Services Provider (individual consultant) requirements of following qualifications, experience, and competencies:

SI	Required Qualification	Relevant Information to be Submitted by the Applicant
1.	Bachelor's in finance, Accounting, Business Administration, Management, Commerce, Statistics, Economics or relevant areas with coursework in insurance or risk management.	
2.	Must demonstrate strong knowledge and practical experience in both international and domestic insurance or reinsurance markets, and other innovative risk financing mechanisms.	
3.	Must have experience working with insurance or reinsurers to ensure the most appropriate coverage, trigger and coverage options through transparent, competitive negotiation processes	
4.	Experience in designing, structuring, and placing sovereign-level or large-scale parametric/weather index-based insurance products in developing or climate-vulnerable contexts will be considered valuable.	
5.	Macro-level risk transfer solutions for government or multilateral clients (World bank, ADB, EU etc.), preferably in flood, cyclone, or agricultural insurance schemes are preferable.	
6.	Understanding of basis risk management and integration of complementary instruments (e.g., CPF) to manage basis risk in sovereign insurance programs.	
7.	Comprehensive knowledge of Bangladesh's insurance regulations and policies, including those of the Insurance Development and Regulatory Authority (IDRA) and Sadharan Bima Corporation (SBC).	
8.	Strong negotiation skills to secure favorable terms, coverage breadth, and pricing for sovereign risk transfer contracts.	
9.	Excellent written and spoken English; working proficiency in Bangla is an advantage.	
10.	Ability to present complex financial and technical concepts in a clear and concise manner to varied audiences.	