

বণিক বাজার

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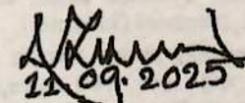
Ministry of Commerce
Export Promotion Bureau

1st, 4th & 8th Floor, TCB Building, 1 Kawran Bazar, Dhaka-1000

INVITATION FOR TENDER

1.	Ministry	Ministry of Commerce
2.	Procuring Entity Name	Export Promotion Bureau (EPB)
3.	Invitation for	Non-Consulting Services for Selection of an Event Management Firm for Organizing "Global Sourcing Expo- 2025, Dhaka"
4.	Procuring Entity code	N/A
5.	Procuring Entity District	Dhaka
6.	Invitation Ref No	26.02.0000.031.58.959.25
7.	Date	August 24, 2025
KEY INFORMATION		
8.	Procurement Method	One Stage Two Envelope Method (OSTEM)
FUNDING INFORMATION		
9.	Budget and Source of funds	EPB's Own Fund
PARTICULAR INFORMATION		
10.	Tender Package Name	1. Selection of Event Management Firm for Organizing "Global Sourcing Expo- 2025, Dhaka" 2. Selection of the Firm for Foreign Buyers Coordination, marketing, and their hospitality management
11.	Tender Publication Date	September 11, 2025
12.	Tender Last Selling Date and Time	September 24, 2025, up to 05:00 PM
13.	Tender Closing Date and Time	September 25, 2025; 1:00 PM
14.	Tender Opening Date and Time	September 25, 2025; 2:00 PM
15.	Place of Selling/Receiving/ Opening Tender documents	Export Promotion Bureau TCB Building (8 th Floor), 1 Kawran Bazar, Dhaka Phone: 8802-55013942, Email: dir-fair@epb.gov.bd & info@epb.gov.bd
INFORMATION FOR APPLICANT		
16.	Brief Eligibility and Qualification of Tenderer	<ul style="list-style-type: none">• The tenderer shall have a minimum 10 (Ten) years of General Experience in Event Management/Communication agency/PR firm and related services to the Government/Multinational companies/Private entities.• The tenderer shall have the experience of at least 05 (five) Govt. contracts similar nature, complexity, and methods/technology completed within the last 03 (three) years. worth taka 2.00 (Two crores) shall be required.• The tenderer shall have updated Trade License (2024-2025), updated Income Tax clearance (2024-2025) certificate, VAT registration certificate, and TIN Certificate.• Must have an audit report of the last 03 years.• Valid document of Annual Turnover at least 2.00 (Two) Crore• Tenderers shall have a valid Bank account and a minimum of liquid assets i.e., working capital or credit lines, shall be Taka 2.00 (Two Crore).• Other eligibility and qualification criteria outlined in the tender documents and PPR-2008.
17.	Brief description of services	Organizing event, booths set up and construction, supply printing & publications materials, food, venue branding and decoration, outdoor branding, digital promotions & media buying, Sourcing Show for Global Sourcing Expo 2025, Dhaka.
18.	Price of Tender Document.	BDT. 2000.00 (Two thousand taka) non-refundable
19.	Tender security	The amount of the Tender Security shall be for Tk. 5.50 lakh (Five Lakh Fifty Thousand) taka in the form of a Pay Order in favor of the "Export Promotion Bureau".
PROCUREMENT ENTITY DETAILS		
20.	Designation of the Official Inviting Tender	Director (Fair and Display) Export Promotion Bureau
21.	Contact address of the official Inviting Tender	Export Promotion Bureau TCB Building, 1 Kawran Bazar, 4th Floor, Dhaka, Phone: +8801715-470340 Email: dir-fair@epb.gov.bd & info@epb.gov.bd

The procuring entity reserves the right to accept or reject any of the tenders or annul the tender proceedings


21.09.2025

Mahmudul Hasan
Director (Fair and Display)
Export Promotion Bureau
Phone : 88-02-55013942
E-mail : dir-fair@epb.gov.bd

Dealing with LDC graduation issues urgently

Experts, industry want govt to take two-pronged strategy

RMG CHALLENGES AFTER LDC GRADUATION

RMG to face 9-20% duty after graduation

Possible duty (%)

- EU - 12
- UK - 11.5
- Canada - 16.2
- Japan - 9
- India - 20
- China - 6.7

RMG exports (billion \$)

2024

- Canada - 1.41

FY25

- UK - 4.34
- Japan - 1.18
- Australia - 0.813
- India - 0.644



RMG exports to EU (billion €)

2015 11.54

2024 18.28

EU, Canada, UK, Australia to continue LDC benefits up to 2029

They suggest Bangladesh apply for graduation deferral or extension of post-LDC transition period

MONIRA MUNNI

Bangladesh needs to jumpstart negotiation with its major export destinations as readymade garment (RMG) - the largest foreign-currency earner - will forfeit duty-free access to key traditional and non-traditional markets after the country's LDC graduation, experts say.

The experts and also industry leaders suggest that alongside taking preparation for the change, both the government and private sectors have to coordinate to apply for deferment of the graduation from the least-developed country (LDC) status or extension of the post-LDC transition period till 2032. Bangladesh's key apparel-export markets include the European Union (EU), the United States, the UK, Canada, India, and Japan.

It is scheduled to graduate to a developing nation in November 2026.

According to the 2023 Ministerial Conference of the World Trade Organisation (WTO) held in Abu Dhabi, the LDC trade benefits would continue for three more years after graduation. After the status upgrade, Bangladeshi garments will face duties ranging from 9.0 per cent to 20 per cent.

The possible duty is 12 per cent for the EU market, 11.5 per cent for the UK, 16.2 per cent for Canada, 9.0 per cent for Japan, 20 per cent for India, and 6.7 per cent for China.

Apparel makers want delayed graduation, arguing they need LDC trade benefits for several more years

Bangladesh can apply for the same simultaneously with its preparation as it may not be so easy. Being an LDC, Bangladesh's case is different as it has received the maximum duty-free market-access benefits compared to any other LDC as a major garment-producing country in the new US tariff regime,

Japan, \$813.62 million to Australia, and \$644.24 million to India in the last fiscal year, according to Export Promotion Bureau (EPB) data. SM Khaled, managing director of Snowtex Apparels, tells The Financial Express business will "surely be affected if Bangladeshi garments face duties after graduation, causing exports to fall due to decreased

and the government have to work together in this regard and to have the safeguard clause withdrawn. "Whenever we request the safeguard clause withdrawal, the EU will impose conditions of ensuring labour rights, human rights, and others, for which we need time," he adds. Bangladesh Knitwear Manufacturers and Exporters Association (BKMEA)

2024

• Canada - 1.41

FY25

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- Japan - 1.18
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Apparel makers want delayed graduation, arguing they need LDC trade benefits for several more years to sustain competitiveness on the global market.

The European Union, Canada, the UK, and Australia will continue LDC trade benefits for Bangladesh up to 2029, offering a three-year grace period. Research and Policy Integration for Development (RAPID) Chairman Dr Mohammad Abdur Razzaque alerts that "time is extremely limited".

"Bangladesh should prepare and prioritise engagement with the EU, especially to get waived from the safeguard clause under which RMG will not get duty benefits following graduation, even with the Generalised Scheme of Preferences Plus (GSP+)," he told The Financial Express.

The safeguard clauses still exist in the current GSP facility, which is waived for LDCs.

He explains that the new EU GSP regime, scheduled to take effect from early 2028 for 10 years, also contains the clause.

Bangladesh should immediately take measures and engage with the EU to get the clauses withdrawn for both LDCs and GSP+, says Dr Razzaque.

"This has to be done within the next six to nine months as EU regulation changes need time for the agreement of all its members," he adds.

Regarding garment exporters' demand for deferred graduation or an extension of the post-LDC transition period for six years, he says

Bangladesh can apply for the same simultaneously with its preparation as it may not be so easy.

Being an LDC, Bangladesh's case is different as it has received the maximum duty-free market-access benefits compared to any other LDC as a major garment-producing country in the new US tariff regime, Dr Razzaque notes.

The EU as a bloc is Bangladesh's largest export destination, where RMG exports grew significantly over the past decade mainly because of the duty benefits, insiders say.

According to Eurostat data, Bangladesh's RMG exports to the EU were worth €11.54 billion in 2015, which climbed to €18.28 billion in 2024 in a remarkable 58.45-percent growth.

Due to the ramped-up US tariffs, Bangladesh's major competitors like China, Vietnam, India, and Cambodia are focusing on enhancing their EU market shares, insiders say.

Bangladeshi RMG will face 12-percent duty in the EU after 2029, while it will gradually come down to zero for Vietnam by then because of the latter's free-trade agreement (FTA) with the 27-nation bloc, exposing products from Bangladesh to tough competition, they point out.

Besides, Bangladeshi apparel exports to Canada are falling following Vietnam's deal with the North American country under the Comprehensive and Progressive Agreement for Trans-Pacific Partnership.

Bangladesh shipped clothes worth \$1.41 billion to Canada in 2024, according to International Trade Centre (ITC) Trade Map data.

It received \$4.34 billion from RMG exports to the UK, \$1.18 billion to

Japan, \$813.62 million to Australia, and \$644.24 million to India in the last fiscal year, according to Export Promotion Bureau (EPB) data. SM Khaled, managing director of Snowtex Apparels, tells The Financial Express business will "surely be affected if Bangladeshi garments face duties after graduation, causing exports to fall due to decreased demand".

Orders will also shift to other destinations, he says. Bangladesh Garment Manufacturers and Exporters Association (BGMEA) President Mahmud Hasan Khan says they want duty benefits till 2032 as the facility will erode in the major markets like the EU and Canada after 2029.

The time is needed to prepare, he says, explaining preparations are needed both at the country and individual levels.

Explaining country-level preparedness, he mentions developing infrastructure and enhancing port efficiency to effectively handle export-import activities in order to reduce long lead time and increase speed to market. He says the energy crisis has to be solved by providing cost-effective liquefied natural gas (LNG) and through gas exploration, which takes time. Also, reducing the cost of doing business, bank-interest rates, and corruption is imperative, alongside having sufficient foreign-exchange reserves to do development works. Admitting challenges in securing a post-LDC transition-period extension because of Bangladesh's position as the second-largest garment exporter and the gross domestic product (GDP) size, the BGMEA leader says the private sector

and the government have to work together in this regard and to have the safeguard clause withdrawn. "Whenever we request the safeguard clause withdrawal, the EU will impose conditions of ensuring labour rights, human rights, and others, for which we need time," he adds. Bangladesh Knitwear Manufacturers and Exporters Association (BKMEA) Executive President Fazlee Shamim Ehsan says as the government cannot provide cash incentives after graduation, it should go for alternative support measures like reducing the cost of doing business and enhancing the ease of doing business.

"In developed countries' ports, goods are not held up for days, while the cost of production and business is not so high. Besides, bureaucratic tangles do not hamper business there," he says about the hurdles here, explaining the need to delay LDC graduation.

Former BGMEA president Faruque Hassan says they are producing value-added items, increasing productivity, and diversifying both products and markets as part of preparations.

He says for product diversification, especially manmade-fibre-based garments, they need government support like low-cost funds or funds for machinery to set up backward-linkage industries, which need huge investment.

Sector leaders also stress signing FTAs with the major markets and bilateral measures to sustain duty-free market access in the EU, Canada, India, Japan, and other countries in order to increase exports and attract foreign direct investment.

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India, and Japan. It is scheduled to graduate to a developing nation in November 2026. According to the 2023 Ministerial Conference of the World Trade Organisation (WTO) held in Abu Dhabi, the LDC trade benefits would continue for three more years after graduation. After the status upgrade, Bangladeshi garments will face duties ranging from 9.0 per cent to 20 per cent.

Chinese firm signs deal to produce bluetooth headphones at CEPZ

Direction Technology (Bangladesh) Company Limited, a Chinese company, has signed an investment agreement with the Bangladesh Export Processing Zones Authority (BEPZA) to establish a manufacturing plant in the Chattogram Export Processing Zone (CEPZ), reports UNB.

The new facility will produce bluetooth headphones, wired headphones, and data cables. Md Ashrafur Kabir, Member (Investment Promotion) of BEPZA, and Li Fanfan, Managing Director of Direction Technology (Bangladesh) Co. Limited, signed the agreement on behalf of the respective sides in presence of Major General Abul Kalam Mohammad Ziaur Rahman, Executive Chairman of BEPZA. This investment, worth US\$3 million, is expected to diversify Bangladesh's export basket beyond its traditional apparel and textile industries and add



Md Ashrafur Kabir, Member (Investment Promotion) of BEPZA, and Li Fanfan, Managing Director of Direction Technology (Bangladesh) Co. Limited, signed the agreement on behalf of their respective sides in presence of Major General Abul Kalam Mohammad Ziaur Rahman, Executive Chairman of BEPZA.

a new dimension to technology-based manufacturing in the EPZ. The project is expected create employment opportunities for 478 Bangladeshi nationals, said a press release. The company's focus on headphones and data cables underscores Bangladesh's shift toward higher-value, technology-oriented manufacturing,

complementing the country's expanding electronics sector. Welcoming the company, the Executive Chairman of BEPZA said that while Bangladesh is known for its apparel industry, BEPZA is equally committed to diversifying its export portfolio. The signing ceremony was attended by senior BEPZA officials including Abdullah Al Mamun, Member

(Engineering); ANM Foyzul Haque, Member (Finance); Md Tanvir Hossain, Executive Director (Investment Promotion); Md. Khorshid Alam, Executive Director (Enterprise Services); and A.S.M. Anwar Parvez, Executive Director (Public Relations), along with representatives of Direction Technology (Bangladesh) Co. Limited.



1 2 SEP 2025

The Daily Star

US officials to arrive in Dhaka Sunday for tariff talks

REFAYET ULLAH MIRDHA

A United States trade delegation will arrive in Bangladesh on Sunday for meetings with commerce ministry officials on bilateral trade, progress on trade agreements and the reciprocal tariff imposed by the White House.

Brendan Lynch, assistant US trade representative for South and Central Asia, will lead the three-member team.

Dhaka hopes the discussions will pave the way for a further reduction in the revised 20 percent tariff imposed by President Donald Trump in August.

However, it is not yet clear how much the rate could be lowered, Commerce Secretary Mahbubur Rahman told The Daily Star over the phone yesterday.

Commerce Adviser Sk Bashir Uddin has said on several occasions that Bangladesh is continuing talks with the Office of the US Trade Representative (USTR) to push for a further cut in the tariff.

Rahman said the tariff issue would certainly be on the table during the talks, but any final decision would come from the Trump administration.

During the two-day visit, Dhaka and Washington will also review progress on the signing of the trade agreement, the commerce secretary added.

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The US Supreme Court agreed on Tuesday to hear arguments over President Donald Trump's sweeping fast moving appeal that deals

table during the talks, but any final decision will be made from the Trump administration.

During the two-day visit, Dhaka and Washington will also review progress on the signing of the trade agreement, the commerce secretary added.



Flame Retardant Cables

**TRUSTED PROTECTION
FROM SHORT CIRCUIT FIRE**



The US Supreme Court agreed on Tuesday to hear arguments over President Donald Trump's sweeping global tariffs, taking up a fast-moving appeal that deals with the centrepiece of the administration's economic agenda.

In the meantime, the tariffs will remain in place while the court hears the case.

President Trump is urging the justices to overturn a lower court ruling that found his administration acted unlawfully in imposing many of its import taxes.

Referring to this, Rahman said it was also not possible to give a timeline for when the two countries might sign the agreement on the 20 percent reciprocal tariff.

After months of negotiation with the USTR, the Trump administration set a 20 percent tariff on Bangladeshi goods, which came into effect on August 7 this year.

Bangladesh has been hoping that exports will grow under the new rate, which is lower than the tariffs faced by major competitors such as China and India.

The Trump administration has imposed a 20 percent tariff on Vietnamese products, another key rival of Bangladesh in the global garment market. In Vietnam's case, the rate could rise to 40 percent if goods are shipped to the US through re-routing or transshipment.

Ahead of the tariff

decision, Bangladesh committed to importing more US goods, including aircraft, wheat and soybean products, in an effort to reduce the trade gap between the two countries.

Currently, Bangladesh exports goods worth more than \$8 billion to the US each year, while importing about \$2 billion, leaving a trade gap of \$6 billion.

The US is the single largest export destination for Bangladesh, and more than 90 percent of its exports to the American market are garments.

Bangladesh is the third-largest garment exporter to the US, after China and Vietnam, with a 9.3 percent share of the \$81 billion American apparel import.



যুক্তরাষ্ট্রে ৭ মাসে পোশাক রপ্তানি বেড়েছে ২২%

বাংলাদেশের রপ্তানি খাত

যুক্তরাষ্ট্রে জানুয়ারি-জুলাই সময়ে বাংলাদেশ ৪৯৮ কোটি ডলারের পোশাক রপ্তানি করেছে। এই বাজারে চীনের রপ্তানি কমেছে ২১ শতাংশ।

নিজস্ব প্রতিবেদক, ঢাকা

যুক্তরাষ্ট্রের বাজারে পাল্টা শুদ্ধ পুরোপুরি কার্যকর হয়েছে গত মাসে। এর আগে গত জানুয়ারি থেকে জুলাই (সাত মাসে) এই বাজারে বাংলাদেশের তৈরি পোশাক রপ্তানি বেড়েছে প্রায় ২২ শতাংশ। প্রবৃদ্ধির এই হার যুক্তরাষ্ট্রের বাজারে শীর্ষ পাঁচ রপ্তানিকারক দেশের মধ্যে সর্বোচ্চ।

চলতি বছরের প্রথম সাত মাসে যুক্তরাষ্ট্রের বাজারে বাংলাদেশ থেকে ৪৯৮ কোটি ডলারের তৈরি পোশাক রপ্তানি হয়েছে। এই রপ্তানি গত বছরের একই সময়ের তুলনায় ২১ দশমিক ৬৬ শতাংশ বেশি। শুধু জুলাইয়ে রপ্তানি হয়েছে ৭০ কোটি ডলারের তৈরি পোশাক। এ ক্ষেত্রে প্রবৃদ্ধি ৪ দশমিক ৯৭ শতাংশ।

ইউএস ডিপার্টমেন্ট অব কমার্সের আওতাধীন অফিস অব টেক্সটাইল অ্যান্ড অ্যাপারেলের (অটেক্সট্রা) হালনাগাদ পরিসংখ্যান অনুযায়ী, চলতি বছরের প্রথম সাত মাসে বিশ্বের বিভিন্ন দেশ থেকে ৪ হাজার ৫৮০ কোটি ডলারের তৈরি পোশাক আমদানি করেছে যুক্তরাষ্ট্র। এই আমদানি গত বছরের একই সময়ের তুলনায় ৪ দশমিক ৯৬ শতাংশ বেশি।

গত ৩১ জুলাই যুক্তরাষ্ট্র প্রশাসন বিভিন্ন দেশের পণ্য আমদানির ওপর সংশোধিত পাল্টা শুদ্ধহার ঘোষণা করে। গত ৭ আগস্ট এই শুদ্ধহার কার্যকর হয়। সংশোধিত হার অনুযায়ী, বাংলাদেশ ও ভিয়েতনামের পণ্যে ২০ শতাংশ পাল্টা শুদ্ধ বসেছে। ভারতীয় পণ্যের ক্ষেত্রে হারটি দাঁড়িয়েছে ২৫ শতাংশ। আর ইন্দোনেশিয়া, কম্বোডিয়া ও পাকিস্তানের পাল্টা শুদ্ধহার ১৯ শতাংশ। এখন পর্যন্ত চীনের পণ্যে পাল্টা শুদ্ধ ৩০ শতাংশ।

একাধিক তৈরি পোশাক রপ্তানিকারক বলেন, চীনের হারানো ক্রয়াদেশের একটা অংশ বাংলাদেশে আসছে। হয় থেকে আট মাস ধরে তারই প্রতিফলন দেখা যাচ্ছে। পাল্টা শুদ্ধের কারণে সামনের মৌসুম



চীনের হারানো তৈরি পোশাকের ক্রয়াদেশের একটা অংশ বাংলাদেশে আসছে। হয় থেকে আট মাস ধরে তারই প্রতিফলন দেখা যাচ্ছে। ফাইল ছবি : প্রথম আলো

থেকে আরও বাড়তি ক্রয়াদেশ আসতে পারে। যদিও কোনো কোনো ক্রেতা প্রতিষ্ঠান বাড়তি শুদ্ধের একটি অংশ বহন করতে রপ্তানিকারকদের চাপ দিচ্ছে।

যুক্তরাষ্ট্রের বাজারে তৈরি পোশাক রপ্তানিতে দীর্ঘদিন ধরে চীন শীর্ষস্থানে থাকলেও উভয় দেশের মধ্যে চলমান বাণিজ্যযুদ্ধের কারণে সেই জায়গাটি দখলে নিয়েছে ভিয়েতনাম। চলতি বছরের প্রথম সাত মাসে ভিয়েতনাম ৯৪৬ কোটি ডলারের তৈরি পোশাক রপ্তানি করেছে। এই রপ্তানি গত বছরের একই সময়ের তুলনায় ১৬ দশমিক ৯৪ শতাংশ বেশি। শুধু জুলাইয়ে ভিয়েতনাম ১৬৯ কোটি ডলারের পোশাক রপ্তানি করেছে। এ ক্ষেত্রে তাদের প্রবৃদ্ধি হয়েছে সাড়ে ১২ শতাংশ।

যুক্তরাষ্ট্রের বাজারে তৈরি পোশাক রপ্তানিতে দ্বিতীয় শীর্ষ অবস্থানে রয়েছে চীন। চলতি বছরের জানুয়ারি থেকে জুলাইয়ে চীন ৬৯২ কোটি ডলারের তৈরি পোশাক রপ্তানি করেছে। এই রপ্তানি গত বছরের একই সময়ের তুলনায় ২১ শতাংশ কম। শুধু জুলাইয়ে চীন ১১৯ কোটি ডলারের তৈরি পোশাক রপ্তানি করেছে। এই রপ্তানি গত বছরের জুলাইয়ের তুলনায় ৩৮ শতাংশ কম। শীর্ষ ১০ রপ্তানিকারক

মার্কিন ক্রেতাদের কেউ কেউ আমাদের কাছে বাড়তি পাল্টা শুদ্ধের একটি অংশ দাবি করছেন। শুধু তা-ই নয়, মিসর, হাইতির যেসব দেশে পাল্টা শুদ্ধ কম সেসব দেশে আমাদের উৎপাদন ইউনিট স্থাপনের পরামর্শ দিচ্ছে ক্রেতা প্রতিষ্ঠানগুলো।

শরীফ জহির, এমডি, অনন্ত গ্রুপ

দেশের মধ্যে চীনের রপ্তানিই সবচেয়ে বেশি কমেছে।

অটেক্সটার তথ্য অনুযায়ী, যুক্তরাষ্ট্রের বাজারে চতুর্থ শীর্ষস্থানীয় রপ্তানিকারক ভারত চলতি বছরের প্রথম সাত মাসে ৩৩১ কোটি ডলারের তৈরি পোশাক রপ্তানি করেছে। এই রপ্তানি গত বছরের একই সময়ের তুলনায় ১৬ শতাংশ বেশি। এ ছাড়া ইন্দোনেশিয়া চলতি বছরের প্রথম সাত মাসে ২৬৭ কোটি ডলারের তৈরি পোশাক রপ্তানি করেছে। এ

ক্ষেত্রে প্রবৃদ্ধি হয়েছে ১৬ দশমিক ৮০ শতাংশ।

বাংলাদেশের একাধিক উদ্যোক্তা জানান, মার্কিন প্রেসিডেন্ট ডোনাল্ড ট্রাম্প প্রথম মেয়াদে চীনের সঙ্গে বাণিজ্যযুদ্ধে জড়ায়। তখন থেকেই চীন থেকে অল্প অল্প ক্রয়াদেশ সরছে। গত বছর নির্বাচনী প্রচারণায় চীনের ওপর বাড়তি শুদ্ধ আরোপের ঘোষণা দেন ট্রাম্প। তখন থেকেই যুক্তরাষ্ট্রের ক্রেতা প্রতিষ্ঠানের অনেকে বাংলাদেশে বাড়তি ক্রয়াদেশ দেওয়া শুরু করে। সে জন্য দেশটিতে বাংলাদেশের পোশাক রপ্তানি বাড়তে থাকে।

বাংলাদেশের শীর্ষ তৈরি পোশাক রপ্তানিকারক প্রতিষ্ঠানগুলোর একটি অনন্ত গ্রুপ। গত অর্থবছরে শিল্প গ্রুপটির ছয়টি প্রতিষ্ঠান যুক্তরাষ্ট্রসহ বিভিন্ন দেশে ৪৬ কোটি ২০ লাখ মার্কিন ডলারের তৈরি পোশাক রপ্তানি করেছে।

জানতে চাইলে অনন্ত গ্রুপের ব্যবস্থাপনা পরিচালক শরীফ জহির প্রথম আলোকে বলেন, 'মার্কিন ক্রেতাদের কেউ কেউ আমাদের কাছে বাড়তি পাল্টা শুদ্ধের একটি অংশ দাবি করছেন। শুধু তা-ই নয়, মিসর, হাইতির যেসব দেশে পাল্টা শুদ্ধ কম সেসব দেশে আমাদের উৎপাদন ইউনিট স্থাপনের পরামর্শ দিচ্ছে ক্রেতা প্রতিষ্ঠানগুলো। তারা অন্য দেশের উদ্যোক্তাদেরও একই প্রস্তাব দিচ্ছে। ফলে সামনের দিনে নিতনতুন চ্যালেঞ্জ মোকাবিলা করে আমাদের এগিয়ে যেতে হবে।'

যুক্তরাষ্ট্রের বাজারে গত বছর বাংলাদেশ থেকে ৭৩৪ কোটি ডলারের তৈরি পোশাক রপ্তানি হয়। এই রপ্তানি ২০২৩ সালের তুলনায় দশমিক ৭৫ শতাংশ বেশি। যদিও রাশিয়া-ইউক্রেন যুদ্ধের প্রভাবে ২০২৩ সালে রপ্তানি কমেছিল ২৫ শতাংশ। ২০২৩ সালে যুক্তরাষ্ট্রে রপ্তানি হয়েছিল ৭২৯ কোটি ডলারের তৈরি পোশাক।

জানতে চাইলে নিট পোশাকশিল্প মালিকদের সংগঠন বিকেএমইএর সভাপতি মোহাম্মদ হাতেম প্রথম আলোকে বলেন, 'নতুন ক্রয়াদেশের অনুসন্ধান আসছে। তবে কম দামের কারণে অনেকে ক্রয়াদেশ নিতে পারছে না। আশা করছি, আগামী মাসের মধ্যে পরিস্থিতির উন্নতি হবে।' অপর এক প্রশ্নের জবাবে তিনি বলেন, 'অনেক মার্কিন ক্রেতা প্রতিষ্ঠান আমাদের সরবরাহকারীদের কাছে পাল্টা শুদ্ধের একটি অংশ চাচ্ছে। ক্রেতাদের এমন প্রস্তাবে সাড়া না দিতে আমরা আমাদের সদস্যদের বলে দিয়েছি। তার কারণ, আমরা তো ৫-১০ শতাংশ মুনাফা করি না। তাহলে কেন পাল্টা শুদ্ধের ভার আমরা বহন করতে যাব?'



1 2 SEP 2025



**Ministry of Commerce
Export Promotion Bureau**

1st, 4th & 8th Floor, TCB Building, 1, Kawran Bazar, Dhaka-1000

INVITATION FOR TENDER

1	Ministry	Ministry of Commerce
2	Procuring Entity Name	Export Promotion Bureau (EPB)
3	Invitation for	Non-Consulting Services for Selection of an Event Management Firm for Organizing "Global Sourcing Expo-2025, Dhaka".
4	Procuring Entity Code	N/A
5	Procuring Entity District	Dhaka
6	Invitation Ref No	26.02.0000.031.58.959.25
7	Date	August 24, 2025

KEY INFORMATION

8	Procurement Method	One Stage Two Envelope Method (OSTEM)
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FUNDING INFORMATION

9	Budget and Source of funds	EPB's Own Fund
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PARTICULAR INFORMATION

10	Tender Package Name	1. Selection of Event Management Firm for Organizing "Global Sourcing Expo-2025, Dhaka". 2. Selection of the Firm for Foreign Buyers Coordination, marketing, and their hospitality management.
11	Tender Publication Date	September 11, 2025
12	Tender Last Selling Date and Time	September 24, 2025, up to 05:00 PM
13	Tender Closing Date and Time	September 25, 2025; 1:00 PM
14	Tender Opening Date and Time	September 25, 2025; 2:00 PM
15	Place of Selling/Receiving/Opening Tender Documents	Export Promotion Bureau TCB Building (8th Floor), 1, Kawran Bazar, Dhaka Phone: 8802-55013942, Email: dir-fair@epb.gov.bd & info@epb.gov.bd

INFORMATION FOR APPLICANT

16	Brief Eligibility and Qualification of Tenderer	<ul style="list-style-type: none"> The tenderer shall have a minimum 10 (Ten) years of General Experience in Event Management/Communication agency/PR firm and related services to the Government/Multinational companies/Private entities. The tenderer shall have the experience of at least 05 (five) Govt. contracts similar nature, complexity, and methods/technology completed within the last 03 (three) years worth Taka 2.00 (Two crore) shall be required. The tenderer shall have updated Trade License (2024-2025), updated Income Tax clearance (2024-2025) certificate, VAT registration certificate, and TIN Certificate. Must have an audit report of the last 03 years. Valid document of Annual Turnover at least 2.00 (Two) Crore. Tenderers shall have a valid Bank account and a minimum of liquid assets i.e., working capital or credit lines, shall be Taka 2.00 (Two Crore). Other eligibility and qualification criteria outlined in the tender documents and PPR-2008.
17	Brief Description of Services	Organizing event, booths set up and construction, supply printing & publications materials, food, venue branding and decoration, outdoor branding, digital promotions & media buying, Sourcing Show for Global Sourcing Expo 2025, Dhaka.
18	Price of Tender Document	BDT. 2000.00 (Two thousand taka) non-refundable
19	Tender Security	The amount of the Tender Security shall be for Tk. 5.50 lakh (Five Lakh Fifty Thousand) taka in the form of a Pay Order in favor of the "Export Promotion Bureau".

PROCUREMENT ENTITY DETAILS

20	Designation of the Official Inviting Tender	Director (Fair and Display) Export Promotion Bureau
21	Contact address of the Official Inviting Tender	Export Promotion Bureau TCB Building, 1, Kawran Bazar, 4th Floor, Dhaka Phone: +8801715-470340, Email: dir-fair@epb.gov.bd & info@epb.gov.bd

The procuring entity reserves the right to accept or reject any of the tenders or annul the tender proceedings

(Signature)
11.09.2025

Mahmudul Hasan
Director (Fair and Display)
Export Promotion Bureau
Phone: 88-02-55013942
Email: dir-fair@epb.gov.bd

আজকের মত
12 SEP 2025



Ministry of Commerce
Export Promotion Bureau

1st, 4th & 8th Floor, TCB Building, 1 Kawran Bazar, Dhaka-1000

INVITATION FOR TENDER

1. Ministry	Ministry of Commerce
2. Procuring Entity Name	Export Promotion Bureau (EPB)
3. Invitation for	Non-Consulting Services for Selection of an Event Management Firm for Organizing "Global Sourcing Expo- 2025, Dhaka"
4. Procuring Entity code	N/A
5. Procuring Entity District	Dhaka
6. Invitation Ref No	26.02.0000.031.58.959.25
7. Date	August 24, 2025

KEY INFORMATION

8. Procurement Method	One Stage Two Envelope Method (OSTEM)
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FUNDING INFORMATION

9. Budget and Source of funds	EPB's Own Fund
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PARTICULAR INFORMATION

10. Tender Package Name	1. Selection of Event Management Firm for Organizing "Global Sourcing Expo- 2025, Dhaka" 2. Selection of the Firm for Foreign Buyers Coordination, marketing, and their hospitality management
11. Tender Publication Date	September 11, 2025
12. Tender Last Selling Date and Time	September 24, 2025, up to 05:00 PM
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INFORMATION FOR APPLICANT

16. Brief Eligibility and Qualification of Tenderer	<ul style="list-style-type: none">The tenderer shall have a minimum 10 (Ten) years of General Experience in Event Management/Communication agency/PR firm and related services to the Government/Multinational companies/Private entities.The tenderer shall have the experience of at least 05 (five) Govt. contracts similar nature, complexity, and methods/technology completed within the last 03 (three) years. worth taka 2.00 (Two crores) shall be required.The tenderer shall have updated Trade License (2024-2025), updated Income Tax clearance (2024-2025) certificate, VAT registration certificate, and TIN Certificate.Must have an audit report of the last 03 years.Valid document of Annual Turnover at least 2.00 (Two) CroreTenderers shall have a valid Bank account and a minimum of liquid assets i.e., working capital or credit lines, shall be Taka 2.00 (Two Crore).Other eligibility and qualification criteria outlined in the tender documents and PPR-2008.
17. Brief description of services	Organizing event, booths set up and construction, supply printing & publications materials, food, venue branding and decoration, outdoor branding, digital promotions & media buying, Sourcing Show for Global Sourcing Expo 2025, Dhaka.
18. Price of Tender Document.	BDT. 2000.00 (Two thousand taka) non-refundable
19. Tender security	The amount of the Tender Security shall be for Tk. 5.50 lakh (Five Lakh Fifty Thousand) taka in the form of a Pay Order in favor of the "Export Promotion Bureau".

PROCUREMENT ENTITY DETAILS

20. Designation of the Official Inviting Tender	Director (Fair and Display) Export Promotion Bureau
21. Contact address of the official Inviting Tender	Export Promotion Bureau TCB Building, 1 Kawran Bazar, 4th Floor, Dhaka, Phone: +8801715-470340 Email: dir-fair@epb.gov.bd & info@epb.gov.bd

The procuring entity reserves the right to accept or reject any of the tenders or annul the tender proceedings

12.09.2025

Mahmudul Hasan
Director (Fair and Display)
Export Promotion Bureau