



Eastern Cables Limited

REQUEST FOR EXPRESSIONS OF INTEREST (EOI) FOR SERVICES (FIRM), Local/International

1.	Ministry/Division	Ministry Of Industries/ Bangladesh Steel & Engineering Corporation
2.	Agency	Eastern Cables Limited
3.	Name of Procuring Entity	Eastern Cables Limited
4.	Procuring Entity Code	Not used at presents
5.	Procuring Entity District	Chittagong
6.	Expression of Interest for Selection Of	Consulting Firm (Time-based)
7.	EOI Ref. No.	ECL/Secretary-0009/364, Date: 25.06.2016
8.	Date (dd/mm/yyyy)	04.09.2018
Key Information		
9.	Procurement Sub-Method	Quality and Cost Based Selection (QCBS)
FUNDING INFORMATION		
10.	Budget And Source OF FUNDS	Own Fund
11.	Development Partner (if applicable)	N/A
PARTICULAR INFORMATION		
12.	Project/Program Code (If Applicable)	Not used at present
13.	Project/Program Name (If Applicable)	Detailed Feasibility Study & Preparation of DPP (Development Project Proposal) based on the study for Establishment of "A 3000MT-3500MT of XLPE Cable Production Plant CCV Line (Voltage rating 0.6 KV to 36KV)" in Eastern Cables Ltd, Patenga, Chittagong.
14.	EOI Closing Date and time	21.10.2018 And 12.30 PM
INFORMATION FOR APPLICANT		
15.	Brief Description of the Assignment	<ol style="list-style-type: none"> The consultant will carry out a feasibility study identifying a sampling methodology, appropriate data and information collection tools, market verification of cable industries machineries, visiting sites, cable factories and other related organizational offices to collect base line information, also communication with foreign countries and manufacturer for necessary information such as plant's operational machineries with specification & number, raw materials, Spare parts etc. Perform financial analysis/IRR, ERR calculation & NPV analysis. Prepare detail Drawing and Lay-out / Indicative Design of this plant including identification of the International source of manufacturing machineries and equipments. Estimate the total investment cost to establish plant with testing facilities, quality construction including chemical, electrical & physical testing facility and training institute within the factory complex. Perform demand analysis, which includes as follows: market access, SWOT (Strengths, Weaknesses, Opportunities and Threats) analysis, regional market (Nepal, Bhutan, India, Myanmar & Middle East) analysis, other markets analysis, market growth, competition, pricing analysis, criteria of unit cost & case scenarios, strategy of sales & marketing, awareness campaign and identify the suitability of manufacturing or assembling of XLPE Cable in Bangladesh at present situation & future probability of establishing a XLPE cable industry at Chittagong, Bangladesh with analyzing the data and preparing a final analytical report along with DPP(Development Project Proposal). Prepare the Initial Environmental Examination(IEE), Environmental Impact Assessment (EIA) Socio-economic impact assessment etc. The firm may hire specialists/firms/company for these works.
16.	Experience, Resources & Delivery Capacity Required	<ol style="list-style-type: none"> General experience of the consultant firm should have at least 05 (five) years local/international and specific experience is in conducting feasibility study & prepare DPP in similar nature project and having excellent analytical skills and adequate experience in conducting field study and surveys etc. The consulting firm should have an adequate financial & technical resource/ capability to perform the assignment in due time & manner. The firm should have a well conversant team of specialist with the sampling technique and have a strong and proven orientation towards applied research in plant such as XLPE cable & HT cable production plant. Eligible consulting firm is to indicate the interest in providing the above mentioned services. Interested consultants must provide information indicating that they are qualified to perform the services (such as: Prepare DPP, brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff, proposed methodology, work plan etc.) Submitted EOI's would be evaluated on the basis of among others the following: <ul style="list-style-type: none"> - Registration of the firm - Financial Soundness of the firm (e.g. annual turnover of the firm) - Availability of resources including support services - Availability of professionals(Specially technical professionals) - Experiences of firm in similar works - Experiences of firm in others works - Staffing and logistics of the firm - Proposed Methodology & Work Plan. Applicants must be a renowned consultancy firm having minimum 5 (Five) years of overall experience in detailed feasibility study such as XLPE Cable Production Plant CCV Line (Voltage rating 0.6KV to 36KV), HT cable production plant etc. The financial capability should be shown as Financial Turnover supported by audited financial reports for the last 03 (three) years. While indicating information relating to experience in similar works, association of firms (if any) shall be made clear whether responsibility of the firm was in capacity of a principal firm (lead partner) or as an associated firm (sub-consultant/JV partner).

		<p>7. In case of an association for this EOI, please clearly indicate the type of association and role of each firm (e.g. Sub-consultant/ Lead and JV Partner). The principal firm (lead partner) shall be liable for the entire study obligations under the contract.</p> <p>8. The above mentioned criteria are an outline of overall for the prospective consulting Firm. However, the detailed Terms of Reference (TOR), qualification criteria, resource requirements, financial strength and all other related terms as required for rendering the consultancy services will be clearly elaborated in the Request For Proposal (RFP).</p>		
17	Other Details	<p>a. Expression of Interests (EOI) in three sets (one original + two duplicate) & 01(One) soft copy (in CD) shall be submitted in sealed envelope, delivered to the address of the undersigned.</p> <p>b. Any application submitted later than the specified time shall not be entertained.</p> <p>c. TOR could be collect from Eastern Cables Limited, North Patenga, Chittagong as hard copy & also from the web address: www.easterncables.gov.bd</p>		
18	Association with foreign firms is	Encouraged		
19	Ref. no.	Location	Indicative Start Date (Month/Year)	Indicative Completion Date (Month/Year)
20	ECL/Secretary-0009/364, Dt: 25.06.16	North Patenga, Chittagong.	Nov-2018	Jan-2019
PRODUCTION ENTITY DETAILS				
21	Name Of the Official Inviting EOI	Engr. Ushamoy Chakma	23	Address of the Official Inviting EOI
				Eastern Cables Limited, North Patenga, Chittagong-4204, Bangladesh.
22	Designation of the official inviting EOI	Managing Director	24	Contact details of the official inviting EOI
				Tel: +88031-2501291, Mobile: : +8801819-311050, Email: md@easterncables.com
The Procuring entity reserves the right to accept or rejects all EOI's				

Departmental Head (Planning & Civil)